

YOKOGAWA 

Employee Spotlight

Pasquale Paolone

Sales and Service Manager
Yokogawa Marex



I have the opportunity to develop new, innovative solutions, working with inspiring customers and supporting them throughout their whole journey



Introducing Pasquale Paolone

Job Title: Sales and Service Manager
Yokogawa Marex Office - Cowes

When did you join Yokogawa Marex?
July 2016

What are you responsible for?

I oversee Sales and Marketing activities as well as Customer Services and Training. This means I am responsible for supporting customers throughout their journey with our products to make sure they are getting the best out of our software solutions, adding value every step of the way as well as being involved in developing new ideas.



What is the most remarkable thing you have done at Yokogawa so far?

Yokogawa has made it possible for me to grow three steps in three years! Since moving to the Isle of Wight and starting my journey at Yokogawa Marex as a sales consultant, I was asked to join the Management Team, taking on Sales and Marketing; and more recently, the Customer Service Team.

Yokogawa values 'quality of life' for their employees. How do you experience that in real life?

Our office is in a unique location and the Isle of Wight offers beautiful scenery with great places to relax and enjoy the atmosphere of a coastal town, taking in fresh air and unwinding after work.

Why should talented people consider Yokogawa as a potential new employer?

Yokogawa has presented me with a fantastic opportunity to grow globally in an organisation that holds integrity and honesty throughout offices around the world.

